



AUSTRALIAN CORPORATE TECHNOLOGY

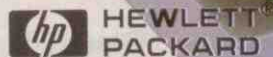
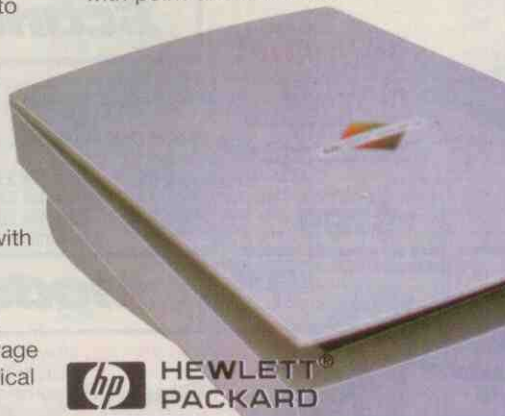
98 Elizabeth St, Richmond, Vic 3121 Ph (03) 9428 8895 Fx (03) 9428 8440

HP ScanJet 5p Colour Scanner

Image and Document Scanning at the push of a button.

- The push button front panel launches the scanning process, an innovation that makes it easier than ever for first-time users to capture images and text.
- The HP ScanJet 5p is a Plug and Play device, meaning installation is fast and easy.
- Energy saving features for low power consumption
- Small footprint
- 24 bit colour/8bit greyscale with 300dpi optical and 1200dpi enhanced resolution
- Bundled CD-Rom containing on-line tutorial and HP AccuPage technology for enhanced optical character recognition

- CD-Rom also includes PaperPort for HP by Visioneer, which launches automatically during scanning and allows the user to organise, file, fax, edit and copy to other applications with point-and-click ease



HP ScanJet 5p AND ADOBE PHOTOSHOP 4.0

\$601 EX TAX **\$686** INC TAX

HP ScanJet 5p AND OMNIPAGE PRO 7.0

\$701 EX TAX **\$786** INC TAX

N.B. Hewlett Packard ScanJet 5p **Plus** Photoshop 4.0 **Plus** OmniPage Pro. Total Package \$851 ex tax or \$936 inc tax. for Windows 95 or Macintosh.

HP Scanners, Printers, Large Format Printers, Plotters (Macintosh versions available), Vectra PC's, OmniBook & Consumables

HP ScanJet Scanners

	Ex Tax	Inc Tax
HP ScanJet 4s (B&W, 200dpi)	\$253	\$300
HP ScanJet 5P (A4 Colour)	\$451	\$536
HP ScanJet 4C (600/2400dpi)	\$1,144	\$1,359

HP LaserJet Printers

	Ex Tax	Inc Tax
HP LaserJet 6L (6ppm, 1Mb)	\$582	\$692
HP LaserJet 6P (8ppm, 2Mb)	\$963	\$1,144
HP LaserJet 6MP (Mac, P/Sc)	\$1,219	\$1,449
HP LaserJet 5 (12ppm, 4Mb)	\$1,864	\$2,216
HP LaserJet 5N (Ethernet)	\$2,203	\$2,618
HP LaserJet 5M (Mac, P/Sc)	\$2,472	\$2,938
HP LaserJet 4V (16ppm, A3)	\$2,937	\$3,491
HP LaserJet 4MV (Mac, P/Sc)	\$4,165	\$4,950
HP LaserJet 5Si (24ppm, 4Mb)	\$4,274	\$5,079
HP LaserJet 5SiMX (Mac)	\$5,701	\$6,776
HP Colour LaserJet 5 (20Mb)	\$5,773	\$6,862
HP Colour LaserJet 5M (Mac)	\$7,343	\$8,727

HP InkJet Printers

	Ex Tax	Inc Tax
HP DeskJet 340 (Portable)	\$376	\$447
HP DJ340 Macintosh Int	\$35	\$40
HP DeskJet 400 (w/Colour)	\$222	\$264
HP DeskJet 690C (600dpi)	\$358	\$426
HP DeskJet 820Cxi (7ppm)	\$443	\$526
HP DeskJet 870Cxi (Mac)	\$582	\$692
HP DeskJet 1600C (9ppm)	\$1,861	\$2,212
HP DeskJet 1600CM (Mac)	\$2,716	\$3,228

HP Large Format Printers

	Ex Tax	Inc Tax
HP DesignJet 330 (Black)	\$2,622	\$3,117
HP DesignJet 350 (Colour)	\$3,287	\$3,906
HP DesignJet 700 (Mono)	\$5,105	\$6,068
HP DesignJet 750C (A1)	\$6,434	\$7,647
HP DesignJet 755CM (Mac)	\$12,021	\$14,288

HP MultiFunction Units

	Ex Tax	Inc Tax
HP OfficeJet 350 (w/ OCR)	\$866	\$1,030
HP OfficeJet Pro 1150	\$1,165	\$1,384

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\$50 Delivery Other States Rural areas

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At the beginning of the decade, printers became the standard home peripheral, followed by modems a few years later. Now it seems scanners are having their day.

Flatbed scanners

Homes and small offices are finding countless uses for scanners, which have become affordable companions. Although local research firms were unable to supply market-share figures, we took the noticeable increase in advertisements for scanners over the past 18 months to mean that this is a fast-growing segment of the peripheral business. So this month we have concentrated on entry-level flatbed scanners.

But first, an acknowledgement. It's not often that Price Watch receives exceptional service over the phone, so we feel compelled to acknowledge the helpful, friendly advice provided by the representative from Melbourne-based Australian Corporate Technology. Our caller experienced sheer delight as the representative patiently explained the capabilities of the HP ScanJet 5p colour scanner, outlined all the bundling options, and listened to our questions and answered them with what seemed to be genuine interest in our purchase. He stood out as the most professional and courteous representative we have spoken to all year. Price Watch requested details on flatbed scanners suitable for a small office, where the main requirements were scanning text documents and occasional logos,



pictures and graphics for tenders and proposals.

The Hewlett-Packard ScanJet 5p was the most popular scanner recommended; others included Plustek Pro 4800, Microtek E3, Umax Astra S600 and the AVEC IIS3. All representatives politely answered our

questions, although the level of detail and time they were prepared to spend varied. For example, the representative from Proscan asked one question ("What's your budget?") and said she would fax the relevant information. We weren't given the opportunity to ask additional questions.

Flatbed scanners

Distributor	Telephone	Scanner	Price	Bundled software	Resolution (dpi)	Hardware interface	Colour mode
Adelong Computers	1800 626 345	HP ScanJet 5p	\$535	PaperPort, Photoshop Lite	300 by 600	SCSI	24-bit
AMT Electronics	(03) 9890 3381	Plustek Pro 4800/ HP ScanJet 5p	\$355/\$515	Not known/ Corel PhotoPaint	300 by 600/300 by 600	Parallel/SCSI	24-bit/24-bit
Australian Corporate Technology	(03) 9428 8895	HP ScanJet 5p	\$536	PictureScan, PaperPort, Corel PhotoPaint, HP Copy Utility, OmniPage LE	300 by 600	SCSI	24-bit
Biscom Computers	(02) 9477 2380	Microtek E3/ S600 HP ScanJet 5p/Umax	\$499/\$779/ \$579	OmniPage Lite/PaperPort/ PageMaker	300 by 600/300 by 600/ 300 by 600	SCSI/SCSI/ SCSI	30-bit/24-bit/ 30-bit
Invisage Technology	(07) 3217 3004	HP ScanJet 5p	\$570	OmniPage, PaperPort, Corel PhotoPaint	300 by 600	SCSI	24-bit
Pongrass Australia	(02) 9369 3111	Umax Astra 600S	\$530	PageManager VistaScan Umax Copy Utilit	300 by 600	SCSI II	30-bit
Proscan	1800 654 930	Microtek E3	\$499	OmniPage LE, PhotoImpact SE	300 by 600	SCSI	30-bit
Ryan Computer	(02) 9553 8355	HP ScanJet 5p	\$595	Not known	300 by 600	SCSI	24-bit
Software Warehouse	1300 369 799	HP ScanJet 5p	\$879	OmniPage Pro (valued at \$1,099)	300 by 600	SCSI	24-bit
Teco	(09) 479 4355	Avec II S3	\$407	Not known	300 by 600	SCSI	24-bit

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